



**Authorized Federal Supply Service
Schedule Price List For
Schedule 84
Total Solutions for Law Enforcement, Security, Facilities
Management, Fire, Rescue, Clothing, Marine Craft and
Emergency/Disaster Response**

FSC Group 63

Contract Number: GS-07F-5968R

**Period Covered by the Contract: August 1, 2005 through July 31, 2015
Pricelist current through Mod PO-0019, dated January 23, 2012
Business Size: Large**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu driven database system. The INTERNET address GSA Advantage! is: GSAAdvantage.gov.

Northrop Grumman Systems Corporation

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Customer Information

1a. Awarded Special Item Numbers:

Special Item No. 246-52	Professional Security/Facility Management Services
Special Item No. 246-60(1)	Security Systems Integration and Design Services
Special Item No. 246-60(2)	Security Management and Support Services
Special Item No. 246-60(3)	Security System Life Cycle Support

DISAST
RECOV 246-52 RC, 246-60(1) RC, 246-60(2) RC, 246-60(3) RC: Section 833 of the National Defense Authorization Act allows state and local governments to purchase products and services to facilitate recovery from a major disaster. This does include advance and pre-positioning in preparation for a disaster.

COOP
PURCH 246-52 STL, 246-60(1) STL, 246-60(2) STL, 246-60(3) STL: The Local Preparedness Acquisition Act, signed June 26, 2008, authorizes state and local governments to purchase from GSA alarm and signal systems, facility management systems, firefighting and rescue equipment, law enforcement and security equipment, marine craft and related equipment, special purpose clothing, and related services.

1b. Product Pricing

Not applicable.

1c. Labor Categories and Hourly Rates

Labor category descriptions and rates for SINs 246-52 and 246-60(1-3) begin on page 9.

2. Maximum Order

SIN 246-52, 246-60(1), 246-60(2), and 246-60(3) \$200,000 per order/per SIN.

The above threshold represents the point where it is advantageous for the ordering office to seek a price reduction. If the best value selection places your order over the maximum order identified in this catalog/pricelist, Northrop Grumman may:

- Offer a new lower price for a requirement (the Price Reductions clause is not applicable to orders placed over the maximum order in accordance with FAR 52.216-19 Order Limitations).
- Offer the lowest price available under the contract.
- Decline the order (orders must be returned in accordance with FAR 52.216-19).

3. Minimum Order

The minimum dollar value of delivery orders to be issued is \$100.

4. Geographic Coverage

The geographic scope of this contract is the 48 contiguous states, the District of Columbia, Alaska, Hawaii, the U.S. territories and commonwealths, and overseas U.S. government installations.

- 5. Point(s) of Production**
Not applicable.
- 6. Discounts from List Prices**
Prices shown herein are NET prices.
- 7. Quantity Discounts**
None.
- 8. Prompt Payment Terms**
Net 30 days.
- 9a. Government Commercial Credit Card (below micropurchase)**
Commercial credit cards are accepted for purchases below the micro-purchase threshold, which currently is \$3,000.
- 9b. Government Commercial Credit Card (above micropurchase)**
Commercial credit cards are accepted for purchases above the micro-purchase threshold up to the maximum order limit.
- 10. Foreign Items**
Not applicable.
- 11a. Time of Delivery**
To be determined on a task order-by-task order basis.
- 11b. Expedited Delivery**
To be determined on a task order-by-task order basis.
- 11c. Overnight and Two-Day Delivery**
Not applicable.
- 11d. Urgent Requirements**
Northrop Grumman will attempt to meet urgent requirements. These will be negotiated on an individual task order basis.
- 12. F.O.B Point(s)**
Not applicable.
- 13a. Ordering Address**
Northrop Grumman Systems Corporation
4807 Stonecroft Blvd.
Chantilly, VA 20151-3822
- 13b. Ordering Procedures**
For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment Address(es)

Northrop Grumman Systems Corporation

ACH/EFT/Wire: Northrop Grumman Corporation
JPMorgan Chase
One Chase Manhattan Plaza, Floor 7
Mail Code NY1-A150
New York, NY 10005-1401
Account: see invoice
ABA: see invoice
SWIFT: see invoice

Check Instructions: Northrop Grumman Corporation
88056 Expedite Way
Chicago, IL 60695-0001

15. Warranty Provisions

Not applicable.

16. Export Packing Charges

Not applicable.

17. Terms and Conditions of Government Purchase Card Acceptance

Refer to 9a and 9b.

18. Terms and Conditions of Rental, Maintenance, and Repair

Not applicable.

19. Terms and Conditions of Installation

Not applicable.

20. Terms and Conditions of Repair Parts

Not applicable.

20a. Terms and Conditions of any other Services

a. Other Direct Costs (ODCs)

All other direct costs, including travel, required for the performance of services will be reimbursed by the ordering activity at actual cost, inclusive of Northrop Grumman's applicable burdens.

b. Travel

Northrop Grumman may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub. L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency and will include any applicable Northrop Grumman indirect burdens or can be priced as a fixed price item on orders placed under the multiple award schedule. Travel in performance of a task order will only be reimbursable to the extent authorized by the ordering agency. The Industrial Funding Fee (IFF) does NOT apply to travel and per diem charges. Other direct costs, including travel, will be billed in accordance with Northrop Grumman's policies and government-approved business systems.

c. Government/Contractor Rates

Contractor Site Rate

The contractor site rate is appropriate for orders when the normal place of performance is located at a contractor facility. Northrop Grumman will provide the necessary office/work space, normal office supplies, and standard office equipment, i.e., computers, printers, copiers, etc. required to perform the ordered services. The ordering activity will pay Northrop Grumman for these required items based upon an agreed-upon price. Required equipment or supplies that are non-standard items will be acquired by Northrop Grumman after authorization by the ordering activity. These costs (both standard and non-standard) are not included in Northrop Grumman's Schedule 84 labor rates.

Government Site Rate

The government site rate is appropriate when full-time personnel are or will be performing on a government site for at least ninety (90) continuous days. The government site rate is contingent upon the government providing facilities, normal office supplies, and all equipment required to perform the services at the agency site. If necessary equipment or supplies are unavailable, and upon authorization by the ordering activity and set forth in the task order, Northrop Grumman will obtain such equipment and supplies and the ordering activity will reimburse Northrop Grumman on a cost reimbursable basis.

d. Work Performed OCONUS

In accordance with the U.S. Department of State guidelines, Northrop Grumman provides employees with "danger" and/or "hazard" pay when they are traveling to certain designated countries. This additional compensation is provided to offset employees for the additional risk of traveling to and working in an environment more dangerous than their standard work location. "Danger" or "hazard" pay will be handled on a task order basis if applicable and will be an allowable cost to the order. These costs are not included in Northrop Grumman's Schedule 84 labor rates.

e. Work Hours

All services will be performed during the agency's normal prime shift working hours, if services are performed at the government site. For services performed at a Northrop Grumman (contractor) facility, the normal working hours of the Northrop Grumman facility will be observed. Labor rates are based on an eight-hour workday, Monday through Friday, excluding government holidays, and a 40-hour workweek.

f. Overtime Rates

The labor rates in the Schedule should not vary by virtue of the contractor's having worked overtime. For services applicable to the service contract act (as identified by the Ordering Activity), the labor rates in the Schedule will vary as governed by labor laws (usually assessed at time and one-half of the labor rate).

g. Shift Differential

Upon mutual agreement between Northrop Grumman and the ordering activity, services may be performed outside of either the agencies or Northrop Grumman's normal working hours. Each hour worked outside of the normal working hours will be charged at the rates shown in the Schedule, plus a 5-20% shift pay differential. The appropriate differential will be determined on a task order-by-task order basis, if applicable.

h. Service Contract Act

The service contract act (SCA) may be applicable to this GSA Schedule contract and the labor categories may be subject to wage determinations (WD) based upon the work performed. The ordering agency's procuring contracting officer (PCO) is responsible for identifying the appropriate wage determination applicable to an effort, and for providing the appropriate wage determination accordingly.

i. Staffing Qualifications

For all labor categories, experience may be substituted for education and education for experience as shown in the table on page 10. Experience, education, and description of duties for the service categories in the Schedule are provided as a guideline to the typical background for staff to be provided under individual orders. Northrop Grumman will review each task order opportunity to determine the best candidate available, while considering all aspects of the work requirements.

j. Local Gross Receipt Taxes

For orders placed under GSA Schedule 84 in the states of Washington and New Mexico, a gross receipts tax on services is allowable, and will be invoiced on a task order basis where applicable.

21. List of Services and Distribution Points

Not Applicable.

22. List of Participating Dealers

Not Applicable.

23. Preventive Maintenance

Not Applicable.

24a. Environmental Attributes

Not applicable.

24b. Section 508 Compliance

Northrop Grumman will comply with Section 508 as specified in each individual delivery order. The Electronic and Information Technology (EIT) standard can be found at:
www.section508.gov/.

25. Data Universal Number System (DUNS) Number

962048646

26. Contractor Central Registration (CCR)

Northrop Grumman is registered in the CCR.

SIN 246-52 Professional Security/Facility Management Services, and SINs 246-60 (1-3) – Security Convergence Services

Includes, but is not limited to:

SIN 246-52: Professional Security/Facility Management Services. Professional services offered under this SIN shall be for the support of security systems (including access control, intrusion alarms, fire alarm systems, etc.) and Facility Management Systems (including security and energy management) only. Excludes personal services.

SIN 246-60-1: Security Systems Integration and Design Services. Services involving the security integration and/or management discipline which supports security products or systems through their life cycle. Security systems integration and design services may include, but are not limited to those associated with the design, test, production, fielding, sustainment, improvement of cost effective security and/or protection systems, including the eventual disposal or salvage of these systems. Services may include studies and analysis, such as risk assessment, threat evaluation, and assessment (including resultant deliverables). Contractors may provide security or protection expertise in the pre-production or design phase of security or protection systems to ensure that the system can be supported through its life-cycle and that the infrastructure elements necessary for operational support are identified and acquired. These services may continue through the life cycle of the system or product and may include guidance, assistance and/or operational support. This includes all necessary security management elements.

SIN 246-60-2: Security Management and Support Services. Services providing the best practices, technologies and methodologies to plan, design, manage, operate and maintain secure and protected systems, equipment, facilities and infrastructures. Agency orders may include complete turnkey operations, maintenance and support services, or components thereof as needed to ensure secure and protected systems involving personnel security, physical access, and information security, and reduce life cycle costs. Contractor personnel carrying out these activities, to include management and operating staffs, are not involved with or responsible for the core business of the customer agency placing the order.

SIN 246-60-3: Security System Life Cycle Support. Services providing for design, coding, integration, testing, deploying, repair and maintenance of integrated security systems, and training across all platforms, enterprise wide, for the complete life cycle of the system.

Northrop Grumman Labor Category Descriptions for SINs 246-52, 246-60(1), 246-60(2), and 246-60(3)

Consistent with Northrop Grumman hiring practices, experience can be substituted for education and education for experience. The table below provides Northrop Grumman's education/experience substitution guidelines. Experience, education, and description of duties for the service categories in the schedule are provided as a guideline to the typical background for staff to be provided under individual task orders. Northrop Grumman will review each task order opportunity to determine the best candidate available, while considering all aspects of the work requirements.

Northrop Grumman has structured the GSA Schedule 84 security labor categories to provide clients with the flexibility to acquire the specific knowledge and experience levels appropriate for their tasks. Three categories are identified, each having multiple levels which reflect increasing knowledge/experience. The categories are:

- Manager, Security Projects
- Program Security Administrator
- Program Security Coordinator

Education/Experience Substitution Guidelines

Degree	Degree & Experience Substitution	Related Experience Substitution
Associates	2 years	2 years
Bachelors	Associates + 2 years	4 years
Masters	Bachelors + 2 years	6 years
Doctorate	Masters + 4 years	10 years

Manager, Security Projects

Provides oversight of major functions, disciplines, or segments of security programs and projects. Responsibilities may include long-range planning and full responsibility for all aspects of program/project performance, including planning, risk management, and project performance that addresses cost, schedule, and technical quality. Assignments may range in size from a specific unit, work package, or delivery order to a large system development/technical services, or systems integration-type contract. Supervises/manages staff, providing objective-oriented direction using management guidelines and general policies; assigns work, schedules, day-to-day workflow, and operating costs. May provide capture/proposal management for new business areas. May manage programs in a wide range of security areas, including, but not limited to physical security, program protection services, security access, continuity of operations, emergency communications, or occupant emergency programs.

Labor Category	*Education/Experience Requirements
Manager, Security Projects 5	14 Years with Bachelors or; 12 Years with Masters or; 9 Years with PhD
Manager, Security Projects 4	9 Years with Bachelors or; 7 Years with Masters or; 4 Years with PhD
Manager, Security Projects 3	5 Years with Bachelors or; 3 Years with Masters or; 0 Years with PhD
Manager, Security Projects 2	2 Years with Bachelors or; 0 Years with Masters
Manager, Security Projects 1	0 Years with Bachelors Degree

Program Security Administrator

Plans, organizes, and directs programs related to security disciplines. Provides specialized security management and program protection services that may include special access programs (SAP), sensitive compartmented information (SCI), personnel security, and communication security (COMSEC) programs. Possesses appropriate knowledge of security principles, concepts, techniques, and industry practices and standards to define and interpret strategic requirements, analyze and resolve complex problems, determine and pursue courses of action to obtain desired results, and effectively communicate technical approaches and findings. Depending on level of experience, may lead medium to large projects, including definition of scope, objectives, and methods. Work may require knowledge of security and/or continuity of operations related to multimedia components, including HTML/dynamic web pages, video production, and digital video; may prepare related technical documents and correspondence, as well as analyze, interpret, and crosscheck information to ensure accuracy.

Labor Category	*Education/Experience Requirements
Program Security Administrator 6	20+ Years with Bachelors or; 18+ Years with Masters or; 15+ Years with PhD
Program Security Administrator 5	14 Years with Bachelors or; 12 Years with Masters or; 9 Years with PhD
Program Security Administrator 4	9 Years with Bachelors or; 7 Years with Masters or; 4 Years with PhD
Program Security Administrator 3	5 Years with Bachelors or; 3 Years with Masters or; 0 Years with PhD
Program Security Administrator 2	2 Years with Bachelors or; 0 Years with Masters
Program Security Administrator 1	0 Years with Bachelors Degree

Program Security Coordinator

Responsible for a range of activities related to program administration, scheduling, contracts, and pricing. Provides security coordination support, which may include personnel security request support and security access, general office administration, and support to other project staff. Possesses and frequently uses general knowledge of industry practices, techniques, and standards, and demonstrates skill to analyze and develop innovative solutions to a variety of problems of moderate scope and complexity related to security disciplines; capable of self-initiating security coordination assignments with considerable latitude for independent judgment; communicates effectively and clearly presents technical approaches and findings.

Labor Category	*Education/Experience Requirements
Program Security Coordinator 5	15+ Years with Bachelors Degree or; 13+ Years with Masters Degree
Program Security Coordinator 4	10 Years with Bachelors or; 8 Years with Masters Degree
Program Security Coordinator 3	6 Years with Bachelors or; 4 Years with Masters
Program Security Coordinator 2	3 Years with Bachelors or; 1 Year with Masters Degree
Program Security Coordinator 1	0 years with BA

Northrop Grumman Labor Categories and Rates for SINs 246-52, 246-60(1), 246-60(2), and 246-60(3) - Contractor Site

Order Number	Labor Categories	Contractor Site Rate Effective 08/01/10 – 07/31/11	Contractor Site Rate Effective 08/01/11 – 07/31/12	Contractor Site Rate Effective 08/01/12 – 07/31/13	Contractor Site Rate Effective 08/01/13 – 07/31/14	Contractor Site Rate Effective 08/01/14 – 07/31/15
Contractor Site Rates						
NGC84-100	Manager, Security Projects 1	\$111.47	\$113.85	\$116.61	\$119.89	\$123.28
NGC84-101	Manager, Security Projects 2	\$136.83	\$139.76	\$143.16	\$147.21	\$151.33
NGC84-102	Manager, Security Projects 3	\$166.57	\$170.13	\$174.26	\$179.17	\$184.22
NGC84-103	Manager, Security Projects 4	\$174.04	\$177.76	\$182.05	\$187.19	\$192.47
NGC84-104	Manager, Security Projects 5	\$196.67	\$200.90	\$205.73	\$211.55	\$217.52
NGC84-200	Program Security Admin 1	\$64.96	\$66.37	\$67.95	\$69.89	\$71.89
NGC84-201	Program Security Admin 2	\$83.20	\$84.98	\$87.04	\$89.52	\$92.00
NGC84-202	Program Security Admin 3	\$103.16	\$105.37	\$107.95	\$110.99	\$114.11
NGC84-203	Program Security Admin 4	\$125.58	\$128.30	\$131.39	\$135.10	\$138.88
NGC84-204	Program Security Admin 5	\$151.35	\$154.58	\$158.33	\$162.80	\$167.39
NGC84-205	Program Security Admin 6	\$171.11	\$174.79	\$179.01	\$184.07	\$189.24
NGC84-300	Program Security Coordinator 1	\$58.40	\$59.64	\$61.09	\$62.82	\$64.61
NGC84-301	Program Security Coordinator 2	\$71.69	\$73.22	\$75.01	\$77.10	\$79.27
NGC84-302	Program Security Coordinator 3	\$91.42	\$93.39	\$95.66	\$98.35	\$101.13
NGC84-303	Program Security Coordinator 4	\$116.25	\$118.73	\$121.59	\$125.03	\$128.56
NGC84-304	Program Security Coordinator 5	\$147.56	\$150.70	\$154.36	\$158.72	\$163.19

Northrop Grumman Labor Categories and Rates for SINs 246-52, 246-60(1), 246-60(2), and 246-60(3) - Government Site

Order Number	Labor Categories	Government Site Rate Effective 08/01/10 – 07/31/11	Government Site Rate Effective 08/01/11 – 07/31/12	Government Site Rate Effective 08/01/12 – 07/31/13	Government Site Rate Effective 08/01/13 – 07/31/14	Government Site Rate Effective 08/01/14 – 07/31/15
Government Site Rates						
NGC84-100	Manager, Security Projects 1	\$101.03	\$103.45	\$106.01	\$108.99	\$112.24
NGC84-101	Manager, Security Projects 2	\$124.02	\$126.98	\$130.14	\$133.84	\$137.76
NGC84-102	Manager, Security Projects 3	\$150.98	\$154.57	\$158.43	\$162.90	\$167.71
NGC84-103	Manager, Security Projects 4	\$157.74	\$161.49	\$165.51	\$170.19	\$175.21
NGC84-104	Manager, Security Projects 5	\$178.26	\$182.51	\$187.03	\$192.33	\$198.01
NGC84-200	Program Security Admin 1	\$58.89	\$60.30	\$61.77	\$63.54	\$65.42
NGC84-201	Program Security Admin 2	\$75.41	\$77.20	\$79.12	\$81.37	\$83.76
NGC84-202	Program Security Admin 3	\$93.51	\$95.74	\$98.12	\$100.89	\$103.86
NGC84-203	Program Security Admin 4	\$113.83	\$116.55	\$119.46	\$122.82	\$126.43
NGC84-204	Program Security Admin 5	\$137.16	\$140.44	\$143.93	\$148.00	\$152.36
NGC84-205	Program Security Admin 6	\$155.09	\$158.79	\$162.75	\$167.36	\$172.27
NGC84-300	Program Security Coordinator 1	\$52.93	\$54.19	\$55.53	\$57.11	\$58.82
NGC84-301	Program Security Coordinator 2	\$64.97	\$66.52	\$68.18	\$70.12	\$72.17
NGC84-302	Program Security Coordinator 3	\$82.88	\$84.85	\$86.96	\$89.42	\$92.05
NGC84-303	Program Security Coordinator 4	\$105.35	\$107.86	\$110.54	\$113.67	\$117.02
NGC84-304	Program Security Coordinator 5	\$133.74	\$136.92	\$140.33	\$144.28	\$148.55